

## Driver Tips

Before you leave with your Selling Teams:

- Pick up selling route
- Organize your selling plan with other Drivers
- Get cell numbers of other Drivers and Selling Coordinator
- Pick up large envelope to hold orders, checks and cash
- Pick up 150 flyers to give students as they run out (give 25 at a time)
- Pick up 1 flag per team of 2

While driving students on route:

- Keep them in sight
- Keep them hydrated
- Make sure they treat yards, flower beds, etc with respect
- Make sure they treat US flag with respect (no spinning, throwing or dragging on the ground)
- Keep them moving (more houses means more sales)
- Keep them motivated and encouraged with positive comments and feedback
- Check in with the Selling Coordinator if there are any questions/concerns

Quality Check

- Review order forms to ensure all blanks are filled in and readable (we cannot deliver a flag if we cannot read the address)
- Count cash (orders and donations) and make sure amount is recorded on order form
- Fold order form around check or cash

\*These tips are meant to be a guideline. Please use your discretion when necessary.